

Commerce Department House Commerce Hearing February 14, 2023

What does Commerce do?

Protect all Minnesotans in their everyday financial transactions by investigating and evaluating services, and advocating that the services be fair, accessible, and affordable.

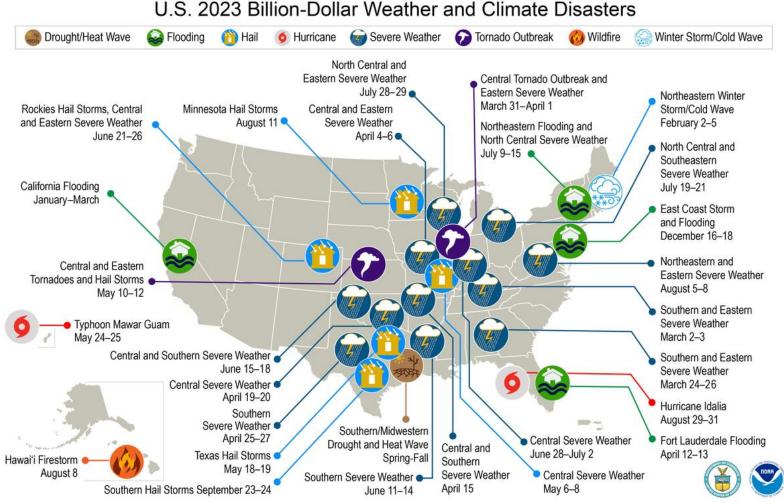
Commerce protects the public interest

Mission

- Consumer centered
- Oversight: 40+ industry areas
- Engagement with all communities



Extreme (and expensive) weather events are happening in Minnesota – and across the country

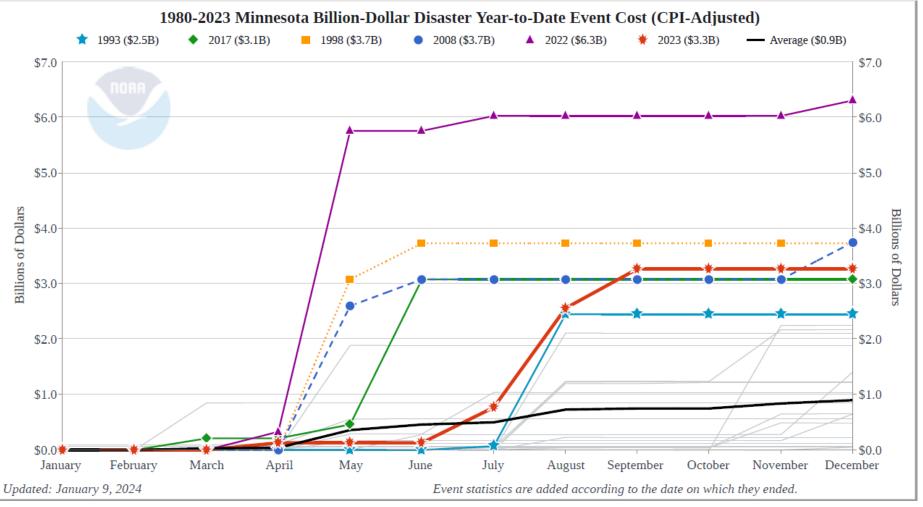


This map denotes the approximate location for each of the 28 separate billion-dollar weather and climate disasters that impacted the United States in 2023.

mn.gov/commerce

NOAA National Centers for Environmental Information (NCEI) 4 U.S. Billion-Dollar Weather and Climate Disasters (2024).

2022 was Minnesota's costliest storm year yet



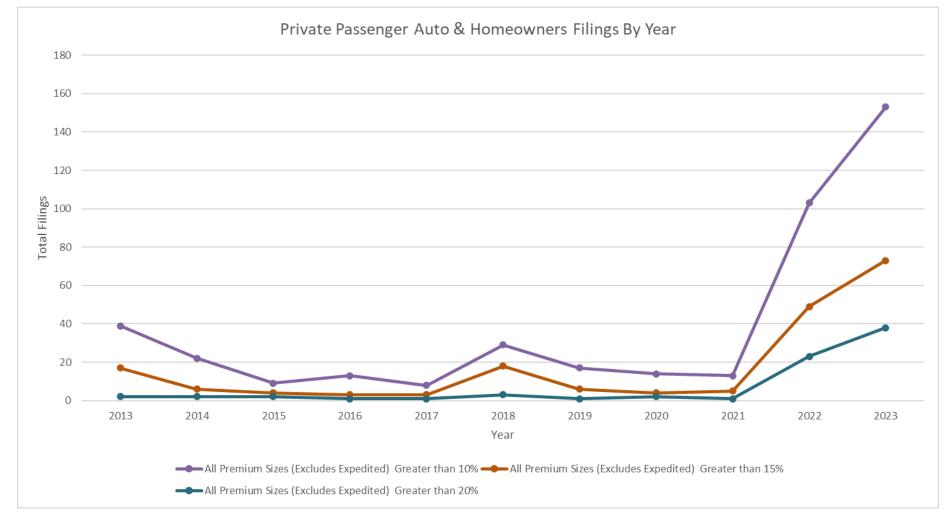
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Factors are impacting the P&C market affordability and availability

- Balance between product availability and affordability with insurer solvency
- Similar factors are impacting markets across the country
 - Reinsurance costs
 - Labor & material supply
 - Inflationary pressures
 - Litigation
 - Broader macroeconomic conditions

Insurers are raising rates in response to market conditions



Insurers are also making changes to coverages

- Conversions from Replacement Cost to Actual Cash Value, particularly on roofs that 15 years or older and certain roofing materials
- Cosmetic damage/matching
- Separate deductibles for wind/hail in addition to basic deductibles
- Percentage (of coverage) deductibles for wind/hail,
- Increased deductibles in general removing low level deductibles

Consumer complaints are above pre-pandemic levels

- Homeowners complaints are up considerably
 - 2021: 690
 - 2022: 883
 - 2023: 1,179
- Homeowners recoveries by Commerce
 - 2021: \$1.4M
 - 2022: \$3.2M
 - 2023: \$5.7M

- Consumers learning about changes when they have a claim, not when the changes take effect
- Homeowner association policies
- Insurers' perception of risks associated with home energy upgrades

Commerce is acting to protect consumers and ensure access to insurance products

- Consumer Alert on reading your homeowners policies middle of last year
- Filing and actuarial review of P&C filings
- 60 notice of hearing letters issued since August 2022
- <u>Strengthen Minnesota Homes</u>
- National Association of Insurance Commissioners
 - Climate Risk Disclosure Survey
 - Capital adequacy monitoring and financial examination manual updates
 - Catastrophe Model Center of Excellence
 - Future Data calls

Questions?