

March 5, 2024

Members of the House Property Tax Division:

Thank you for the opportunity to submit written testimony on Rep. Coulter's HF 3414, imposing local lodging taxes on the service fees of accommodations intermediaries.

Minnesota Realtors® (MNR) was founded in 1919 and is a business trade association with a membership of over 21,000 real estate professionals statewide active in all aspects of the real estate transaction.

MNR would like to share our opposition to HF 3414 and its application of local lodging taxes to services provided by "accommodation intermediaries," defined in Minn. Stat. 297A.61, Subd. 47 as "...any person or entity, other than an accommodations provider. that facilitates the sale of lodging." This provision further defines the term "facilitates the sale" to include "...brokering, coordinating, or in any way arranging for the purchase of or the right to use accommodations by a customer."

MNR has members working in all aspects of housing, from representing buyers and sellers in the purchase of a home, to brokering the sale of lodging at vacation or shortterm rentals.

We do not support expanding the reach of local lodging taxes to the services provided by travel intermediates, whether they are online travel companies or local individuals working with a few vacation rental property owners.

Thank you again for the opportunity to provide written testimony on HF 3414.

Sincerely,

Paul Eger

Senior Vice President, Governmental Affairs

Minnesota Realtors®

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