



LET'S GO BEYOND™

### **Fact Sheet: Trane in Minnesota**

Trane® is a leading global provider of indoor comfort solutions and energy services, and a brand of Ingersoll Rand. The company operates from multiple Minnesota locations and employs more than 1,000 people that contribute to the state's clean energy sector. Trane uses its expertise in environmental technology and energy conservation to make a difference in energy efficiency throughout the state.

Ingersoll Rand has a deep heritage in the Twin Cities specifically and has made investing in Minnesota a priority with its two signature locations – Thermo King® in Bloomington and Trane in White Bear Lake. The company spends +\$160 million annually with Minnesota-based suppliers and infuse \$110 million into the Minnesota economy each year via its payroll.

#### **Trane in White Bear Lake, Minnesota**

The Trane facility in White Bear Lake is the headquarters for the energy services and global controls business and continuously invests in technology and energy jobs by hiring software developers, data analysts and energy engineers. The business contributes to Minnesota's growth by creating clean energy jobs, helping the community make smart decisions about energy and investing in the future Science, Technology, Engineering and Mathematics (STEM) workforce through philanthropic and job-training programs.

#### **What We Do**

- Trane employees in Minnesota develop and deploy the company's energy management, building automation and data analytics innovations that help U.S. commercial and industrial building owners create comfortable buildings, while cutting energy use and saving money.
- These clean jobs help customers improve energy use and operational efficiencies of buildings. Whether it's interpreting data from the cloud or advising a building manager on how to leverage digital data, Trane energy experts are helping customers reduce their energy footprint and tap into emerging energy resources such as thermal storage and renewable clean resources.
- From White Bear Lake, employees monitor nearly 15,000 buildings located across North America, reporting on the locations' energy profile, in real time, around the clock and offering comprehensive solutions for how to make improvements that impact energy efficiency.

#### **How We Contribute to Minnesota**

- Since 2007, Trane has helped save energy across Minnesota by completing more than 475 energy rebate projects through the Minnesota energy provider, Xcel Energy®. These projects earned Trane's Minnesota customers more than \$4.6 million in cooling, heating, controls, custom, lighting recommissioning, motors and drives rebates and saved customers over 42 million kWh.
- The service Trane provides to its customers improves buildings in the Twin Cities and the surrounding communities. For example, the Science Museum of Minnesota worked with Trane to implement design practices and energy efficient systems that will save the museum more than \$300,000 in operating costs year-over-year.



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- We support the hospitality industry in Minnesota because each year we host hundreds of customers in White Bear Lake from all corners of the world to educate them on the industry's technological advances in connected building solutions for enhanced comfort and sustainability.

### **Creating Impact in Minnesota Communities**

The company is committed to advancing the quality of life of Minnesotans. Both organizations take an active role in addressing the social issues impacting the communities.

- Trane focuses on science, math, technology and mathematics (STEM) early career development by working with the Ingersoll Rand Foundation, Trane facilitates STEM camps and enrichment opportunities for girls to increase opportunities for women in STEM careers.
- Since 2014, Ingersoll Rand employees have contributed more than \$425,000 to the Greater Twin Cities United Way, which is also matched by the company. In total, Ingersoll Rand and its brands have directly donated more than \$440,000 to Minnesota-based organizations.

### **Supporting Workforce Development**

- Each year, Trane hires roughly 100 college graduates and provides paid job training through its Controls Graduate Training Program. The 18-week early career training program teaches software development, energy management and data analytics and equips young professionals for permanent job placement in the clean energy market with Trane and/or Ingersoll Rand locations throughout the U.S.
- Since 2015, Trane has trained more than 3,000 service technicians at the Trane University based in White Bear Lake. These technicians use their education at Trane University to improve the efficiency of buildings around the world.

### **Ingersoll Rand Climate Commitment**

As part of Ingersoll Rand's Climate Commitment, the company committed to a 35 percent reduction of its greenhouse gas (GHG) footprint from its operations by 2020. To deliver on this goal, Ingersoll Rand pledged to increase energy efficiency by 10 percent from a 2013 baseline – and has achieved the goal two years ahead of schedule. The contributions made by Trane employees in Minnesota was a contributing factor in this achievement at Ingersoll Rand locations across the globe.

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Trane is a brand of Ingersoll Rand, a world leader in creating comfortable, sustainable and efficient environments. Ingersoll Rand's family of brands includes Club Car®, Ingersoll Rand®, Thermo King® and Trane®.

