

## Minnesota Nursery & Landscape Association

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Governor Tim Walz and members of the State Legislature,

The Minnesota Nursery & Landscape Association (MNLA) strongly supports SF754/HF865 to end the practice of using indemnification contract clauses and project –specific insurance to compel subcontractors to pay the legal costs and attorney's fees for litigation arising from the work and negligence of another party.

These unfair and inequitable construction contract provisions allow upstream contractors to compel subcontractors to pay their legal fees, regardless of fault. This unfair business practice hurts small businesses by forcing these subcontracting businesses to choose between signing these harmful contract provisions, or not taking the contract and not working – an impossible choice. However, this is a choice but one that many subcontracting companies face, including many MNLA members and SF754/HF865 helps address this problem.

This bill eliminates the validity of these predatory contract clauses in Minnesota and ensures that those who are at fault pay for the costs incurred from their negligence. Either directly or vicariously.

While this bill makes invalid these defense costs indemnity agreements, it does not prohibit the ability for contractors to be covered for any vicarious liability arising from the negligence of another entity. This important and unchanged provision ensures that if a general contractor is sued for the negligence of a subcontractor, the general contractor may still require the negligent subcontractor to cover this vicarious liability, minimizing the risk of the general contractor shouldering all the liability.

On behalf of all our members, we respectfully urge your support of SF754/HF865 to create fairness in construction contracts and ensure that those who are at fault pay for their own legal costs.

Sincerely,

Felipe Illescas Director of Government Affairs Minnesota Nursery & Landscape Association