



February 26, 2013

Dear Northwest Minnesota Business Community:

It's time to let your voices be heard! Join the Minnesota Chamber of Commerce and me – District 1A Representative Dan Fabian – for **2013 Business Day at the Capitol** in St. Paul on **March 13, 2013**. Come and advance your business priorities through face-to-face contact with state legislators. Join your Northwest Minnesota business peers and lobby with one voice on the issues that will help strengthen the business environment to improve the lives of those in Northwest Minnesota. After the morning educational and networking sessions that include speeches by the CEO of our very own Polaris Industries as well as Governor Dayton, I would welcome you to the Capitol for meetings with me and many of my colleagues in the State House and Senate who want to hear from our Northwest Minnesota business community, including your concerns and suggestions. You don't want to miss this! Below is the agenda for the day.

AGENDA

9:00 a.m. Registration, Networking and Coffee & Rolls

Crowne Plaza St. Paul–Riverfront, 11 East Kellogg Boulevard, St. Paul, Minnesota

Plenty of time to arrive, park and register before the morning sessions begin. Registration remains open through lunch. Registration cost is \$60.

9:30 a.m. Lobby 101: How to be the Most Effective Advocate for Your Issues

This breakout session has become very popular over the past two years, and is open to all Business Day 2013 attendees who might be interested in a little refresher course before heading up to talk with legislators. Bill Blazar, senior vice president of the Minnesota Chamber of Commerce, provides a great overview for the novice to the experienced.

10:30 a.m. Welcome & Key Messages for 2013 Business Priorities

Minnesota Chamber of Commerce President David Olson will welcome the group and provide an update on the progress of 2013 Business Priorities: education and workforce, spending and tax reform, health care, energy, environmental regulations and election reform will be provided. Attendees will receive written materials outlining each priority.

11:00 a.m. Business Keynote Address: The Importance of a Great Business Climate

Hear from Scott Wine, Chairman and CEO, Polaris Industries, as he shares his views on Minnesota's business climate as well as concerns about Governor Dayton's proposed budget and the impact it will have on Polaris Industries, one of the state's largest manufacturers.

11:30 a.m. Lunch

12:00 p.m. Luncheon Address from Governor Mark Dayton

Governor Mark Dayton will address the business community at this annual event. The Administration's update on the progress of the session as well as the business communities' priorities is anticipated. There will be time allotted for audience questions.

12:45 p.m. Board Buses to the Capitol

No need to worry about where to park around the Capitol! Transportation to and from the Capitol is offered to all of our participants. Simply board the bus immediately after lunch and be dropped off in front of the Capitol steps in time for your pre-arranged meetings with legislators.

1:15 p.m. Meet with Dan Fabian and Other Top Minnesota Legislators

The Northwest Minnesota business delegation will be meeting with me and several of my legislative colleagues in room 300S at the State Office Building (across the street from the State Capitol Building) from 1:15 to 2:30 p.m. Your business concerns will be heard and your questions will be answered.

2:30 p.m. Press Conference with Dan Fabian

Join me for a press conference in room 181 of the State Office Building where members of the media will hear directly from me as well as from Northwest Minnesota business leaders regarding their concerns and what they will need to continue to create jobs in Northwest Minnesota.

3:00 p.m. State Capitol Tour (Optional)

Cross the street to the State Capitol and take a guided tour before your bus returns to the Crowne Plaza.

3:45 p.m. Buses Return to the Crowne Plaza

Buses will pick up where they dropped off earlier in the afternoon. A 10-minute trip will bring you back to the Crowne Plaza Hotel.

4:00 – 5:30 p.m. Networking Reception

We want to know how your day of lobbying went, so stay for a refreshment and some camaraderie while sharing your success story of the day. Refreshments and light appetizers will be served. The Northwest Minnesota delegation will have an opportunity to connect once again at this time.

Governor Dayton's current budget proposal calls for \$37.9 billion in state spending over the next two years, a 7.6% increase in spending that is paid for by an astonishing 11.9% in taxes. Governor Dayton's promise of a balanced approach to the budget is out of balance, because his budget includes \$3.7 billion dollars in tax increases and only \$225 million in cuts, which is a 16:1 ratio of tax increases to spending cuts. This budget will negatively impact job creators. Governor Dayton's sales tax expansion will be unprecedented, introducing many unfavorable business to business taxes that will make the cost of doing business higher than ever before. The personal income tax increase proposed by the governor will impact most of the 92% of business owners in Minnesota who file through individual tax returns and would be hurt by this vast tax hike.

Please email or call Leah Tomasetti of the Minnesota Chamber of Commerce (651-292-4669 or email:ltomasetti@mnchamber.com) today, and she will pre-register you as part of our Northwest Minnesota delegation. There will be a \$60 registration fee for each member of the Northwest Minnesota delegation that will be payable at the registration table on the morning of March 13th.

We don't want jobs and economic activity to leave Northwest Minnesota, and we need to make our voices heard on March 13th! Join the Minnesota Chamber of Commerce staff and me on March 13th in St. Paul, and let's fight for job creators in our Northwest Minnesota business community!

Sincerely,

Dan

Dan Fabian, Minnesota State Representative, District 1A